

ARL Publishes Booklet for License Negotiators

ARL has published a booklet designed to assist academic and research librarians in becoming more effective license negotiators on behalf of their institutions and users. *Licensing Electronic Resources: Strategic and Practical Considerations for Signing Electronic Information Delivery Agreements* was prepared by Patricia Brennan, ARL Information Services Coordinator, Karen Hersey, Intellectual Property Counsel at Massachusetts Institute of Technology, and Georgia Harper, Office of the General Counsel for the University of Texas System.

The authors present a general overview of the strategic and practical questions that academic and research library license negotiators should consider before entering into any formal agreement. They also provide a checklist of the educational, library, and fair uses permitted under copyright law and new conditions that may be introduced by the terms of a license.

The 23 page booklet promotes a team approach to license review and is designed and priced to encourage librarians to use it with members of their campus communities involved in the review and negotiation process. Individual copies are \$10; 2-5 copies are \$8 each; and 6 or more copies are \$5 each. Prices include shipping and handling. Contact the [ARL Publications Department](mailto:pubs@arl.org) <pubs@arl.org> for more information. An [electronic version of the booklet](http://www.arl.org/scomm/licensing/licbooklet.html) is available on the WWW </scomm/licensing/licbooklet.html>.

© ARL: A Bimonthly Newsletter of Research Library Issues and Actions 190 (February 1997).
Washington, DC: Association of Research Libraries.

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Last Modified: Thursday, March 27, 1997- 10:37:36 AM