

Building a UC coalition

Jeff MacKie-Mason

University Librarian & Professor, UC Berkeley School of
Information and Department of Economics

@jmmason

Broad coalition

Faculty Senate

UC President

UC Provost's Library advisory committee

Council of University Librarians



Robert C. May
Telephone: (510) 987-0711
Email: robert.may@ucscop.edu

Chair of the Assembly of the Academic Senate
Faculty Representative to the Regents
University of California
1111 Franklin Street, 12th Floor
Oakland, California 94607-5200

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University of California Academic Council Statement on the University's Negotiations with Elsevier Publishing

The Academic Council of the Academic Senate of the University of California (UC), hereby signals its collective and resolute commitment to support UC's negotiating position with Elsevier in order to advance UC's mission as a public institution, make the products of our research and scholarship as freely and widely available as possible, and ensure that UC spends taxpayer money in the most ethically, morally, and socially-responsible way when entering into agreements with commercial publishers.

Background

The University of California has been negotiating with Elsevier, the largest commercial publisher of scholarly journals. As part of the [current negotiations](#), UC has been seeking sustainable cost controls as well as a novel transformative agreement in which our Elsevier authors would retain their copyrights, their articles would become completely and immediately open access, and the payments for open access publishing would offset our Elsevier subscription expenditures. By design, such a transformative agreement would be transitional and accelerate a shift to full open access for all our Elsevier authors within a very few years. Most significantly, a successful agreement would align closely with the mission of the University to provide "long-term societal benefits through transmitting advanced knowledge, discovering new knowledge, and functioning as an active working repository of organized knowledge."

At the present time, UC and Elsevier have reached an impasse in their negotiations and our contract has lapsed. Nonetheless, the Academic Council of the Academic Senate stands firm in its conviction that a comprehensive transformative agreement that covers all Elsevier titles is required to achieve the aspirations embodied in the Academic Senate's [Open Access Policy](#), and articulated by the University Committee on Library and Scholarly Communication (UCOLASC) in its [Declaration of Rights and Principles](#), and by the Systemwide Library and Scholarly Information Committee (SLSIAC) in its [Call to Action](#). We support the unified strategies of the UC libraries to ameliorate the negative effects of the impasse on faculty, researchers, and students, and applaud their efforts to closely monitor alternative access along with the impacts it may have on research and teaching.

We ask all publishers to work with UC in good faith to meet our short- and long-term goals for transforming scholarly communication, and we encourage our faculty to weigh these goals when deciding where to send their work for publication, when agreeing to review manuscripts, or when performing editorial duties. Moreover, we urge all UC authors to utilize our [open access policies](#) to make their final pre-publication manuscripts publicly and immediately accessible in our [institutional repository](#).

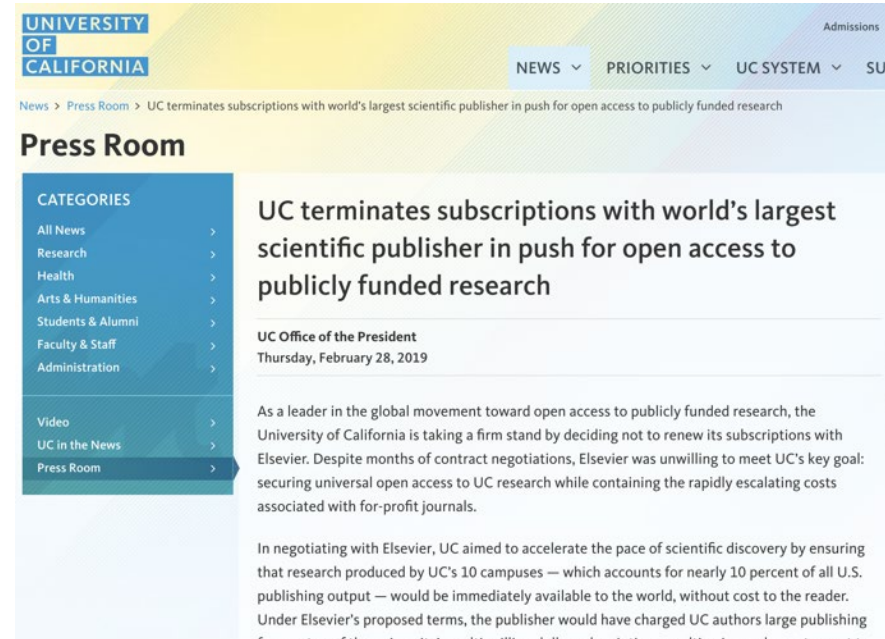
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Negotiating Journal Agreements at UC: A Call to Action

June 2018

*Issued by the UC Systemwide Library And Scholarly Information Advisory Committee
Endorsed by the UC Council of University Librarians
Endorsed by the UC Academic Senate University Committee On Library And Scholarly Communication*

As the University of California Libraries plan for journal renewal negotiations in 2018 and beyond, UC faces dual imperatives in its approach to acquiring scholarly content:

- The urgent need to reduce costs to levels that the University can sustain; and
- The desire to transform research production and dissemination in order to make research outputs openly accessible—leveraging the power of digital networks, accelerating beneficial research outcomes, and making the fruits of academic research more trustworthy and more widely available to all who may benefit for the good of society.

We believe the time has come to address these issues head-on through a combined strategy that places the need to reduce the University's expenditures for academic journal subscriptions in the service of the larger goal of transforming journal publishing to open access. Through our renewal negotiations with publishers, we will pursue this goal along two complementary paths: by reducing our subscription expenditures, and investing in open access support.

Such an undertaking will be neither easy nor without short-term pain for the University, its faculty and students. However, even if we were able to maintain all of our current subscriptions, the long-term prospects for beneficial change outweigh the merits of attempting to cling to an untenable and undesirable status quo.

Context and Rationale: Why Now?

The escalating costs of academic journals are a well known problem in higher education, far outpacing the growth in library budgets and squeezing out libraries' ability to invest in other content and services needed to support teaching and research. As public investment in higher education continues to decline, many of our campus libraries as well as the California Digital Library (CDL) face persistent budget shortfalls that imperil their ability to continue these licenses. These challenges are reaching a tipping point at UC and elsewhere, leading many of our peer institutions both nationally and globally to [cancel large journal packages](#) that contain vast amounts of little-used content in favor of selectively licensing only the materials most needed by their faculty and students.

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Office of Scholarly Communication

University of California

The screenshot shows the website of the Office of Scholarly Communication at the University of California. The top navigation bar includes links for Home, Open Access @ UC, Open Data, Guides for Authors, and UC OSC Blog. A left-hand navigation menu lists various topics, with 'UC and Elsevier' highlighted in red. The main content area displays the breadcrumb trail 'Home » Open Access @ UC » Publisher Negotiations » UC and Elsevier' followed by the article title 'Open Statement: Why UC Cut Ties With Elsevier'. The article is dated March 20, 2019, and discusses the university's decision to not renew its subscription with Elsevier.

Home » Open Access @ UC » Publisher Negotiations » UC and Elsevier

Open Statement: Why UC Cut Ties With Elsevier

March 20, 2019

The University of California has [taken a firm stand](#) on both open access to publicly funded research and fiscal responsibility by deciding not to renew its subscriptions with Elsevier, the world's largest scientific publisher. Here's why:

Under Elsevier's proposed terms, the publisher would capture significant new revenue on top of the university's current multimillion-dollar subscription while significantly diminishing UC's rights to Elsevier content. Elsevier's latest proposal did consider some of UC's conditions, including providing UC authors with open access publishing options across much of the publisher's portfolio of journals. However, it had serious flaws.

Develop a comprehensive, articulated
communications strategy

Important context for UC

Faculty have led open access policy

The Academic Senate is very strong and highly respected

Faculty as partners, not merely audience

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RESEARCH



A Lesson From UC's Split With Elsevier: Keep the Faculty in the Loop

By *Lindsay Ellis* | MARCH 01, 2019 ✓ PREMIUM

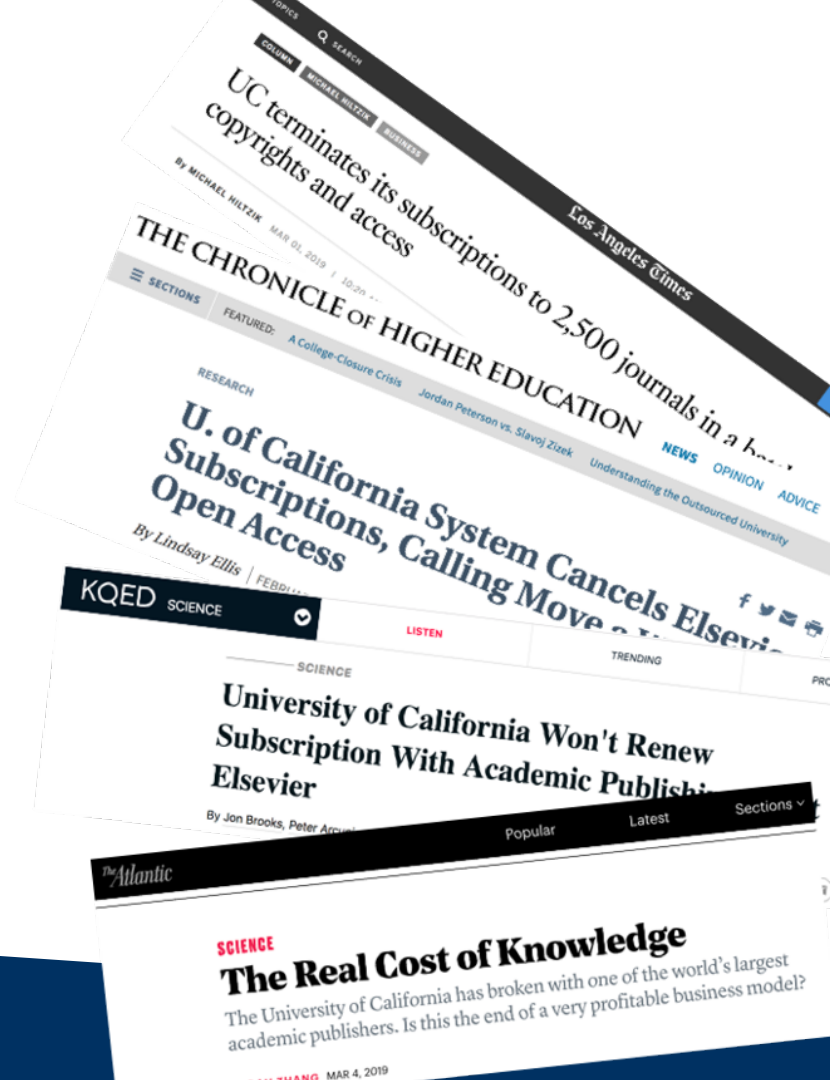
Faculty as partners in strategy development

{ CoUL roadmap ([Pathways to OA](#)) - Feb 2018
Senate (Library committee) [Declaration](#) - April 2018
UC Provost advisory [Call to Action](#) - June 2018 }

Only then, CoUL announces [negotiations project](#) - June 2018

Keeping faculty informed

- ✓ Faculty Senate meetings (full & committee)
- ✓ Town halls
- ✓ Broadcast emails
- ✓ Website banners and portal page with FAQs
- ✓ Public media



Faculty as partners in execution



Coalition case study

Sequencing communications on termination day (28 Feb 2019)

1. Faculty Senate [letter](#)
2. President's office [press release](#)
3. Broadcast letter to faculty from [Campus Senate chair + provost + UL](#)
4. [UC Libraries website](#) announcement

Some lessons learned

- Develop a comprehensive, articulated strategy
- Get started early
- Coordinate
- Emphasize engagement, not just informing
- Know your audiences
- Be nimble